

Allauch, 1st February 2010

*Our/ref: J.J.M/M.M/1002001*

Dear Sirs,

Eight years ago I was lucky enough to sell the SME group I'd created 20 years previously and for which I raised a large amount of money. Since then I have worked as a Transition Manager able to work as a Chairman or Managing Director, in an official context or not, to perform a mission more akin to a "commando" approach than long-term management.

Transition Management is a new constantly changing role in an age when we must be quick to adapt to economic realities. The Transition Manager has no emotional attachment to his role that is by definition short-term, he does not have the time, he has a fresh and neutral approach to the job which is his strength.

A Transition Manager in a group or a major SME must be simultaneously a technician, a sales executive and a rigorous manager. He must be experienced in all forms of negotiation. Finally and above all, he must have a lot of charisma, he must be able to manage a quality team and remain its uncontested leader whilst remaining close to his colleagues.

You chair a major international group in Europe; it would not be surprising that opportunities to work together exist. I would like the opportunity to present to you and give you the benefit of my experience.

I will contact your department in the next few days to make an appointment, if you accept the principle of course.

Yours Sincerely

Jean-Jacques Mennillo